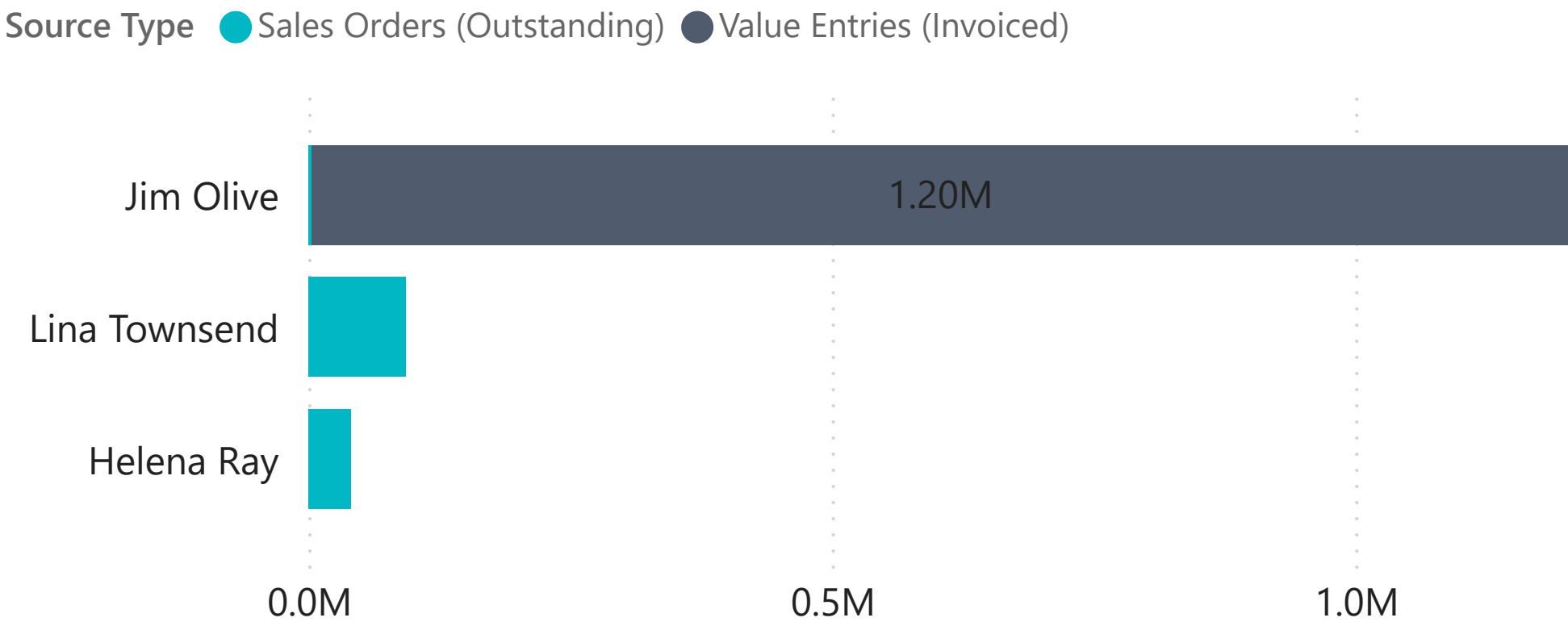


Sales Overview

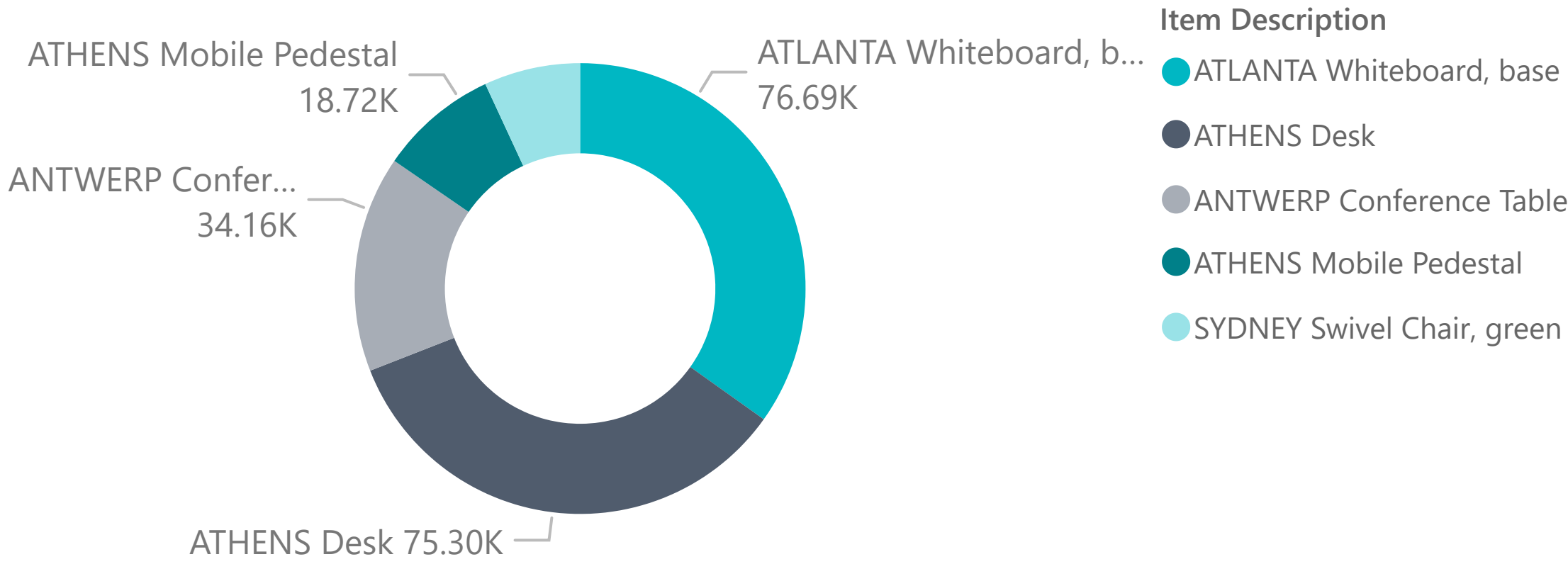
Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Sales Amount	Outstanding Amount	Shipped Not Invoiced...	Invoiced Amount	Gross Profit	Gross Profit Margin	No. of New Customers
1.34M	136.95K	--	1.20M	295.02K	22.06%	5

Sales Amount by Salesperson



Gross Profit by Item



Sales Amount

1.34M

Count of Documents

208

No. of Outstanding Sales...

9

No. of Shipped Not Invoiced...

--

No. of Posted Sales Invoices

199

Outstanding Amount

136.95K

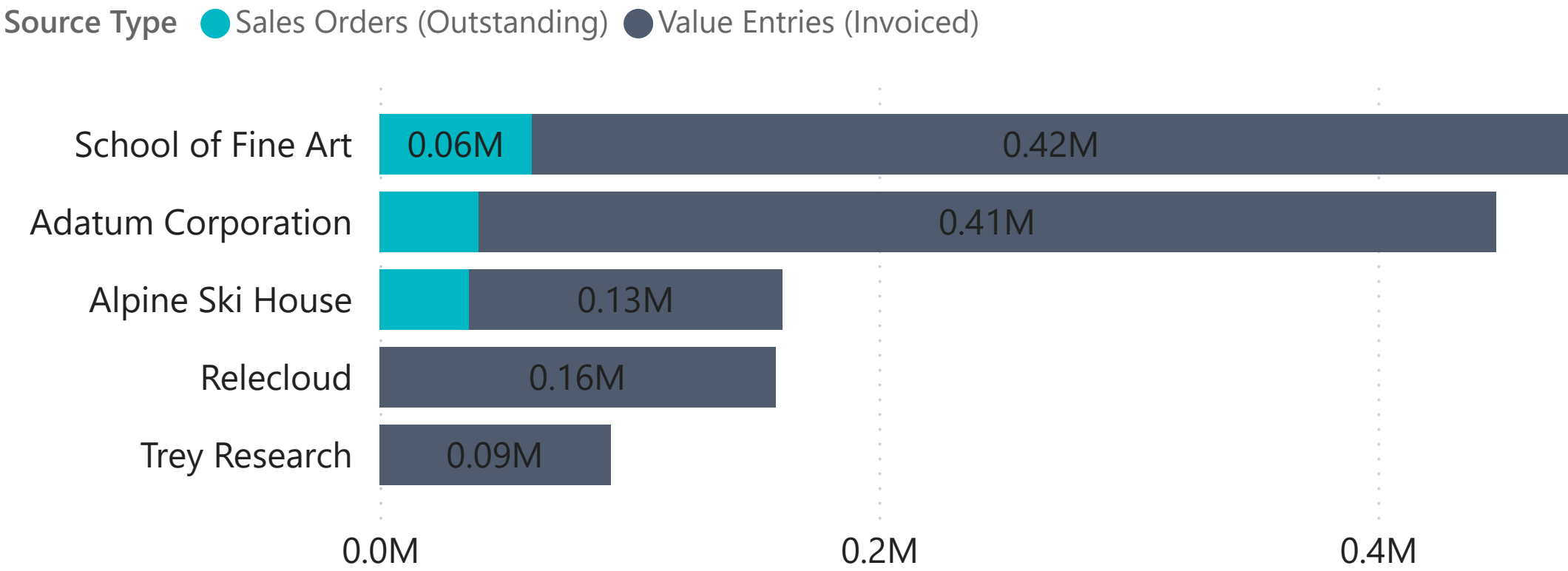
Shipped Not Invoiced Amount

--

Invoiced Amount

1.20M

Top 5 Customers



Daily Sales

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Daily Sales

Fiscal Year	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total
+ F 2026								
+ F 2025								
+ F 2024	3,660.00							3,660.00
+ F 2023	104,987.00	108,944.00	97,231.00	98,946.00	70,378.00	208,052.00	115,204.00	803,742.00
+ F 2022	108,163.00	94,039.00	60,922.00	77,077.00	55,030.00	62,264.00	72,554.00	530,049.00
+ F 2021								
Total	216,810.00	202,983.00	158,153.00	176,023.00	125,408.00	270,316.00	187,758.00	1,337,451.00

Daily Sales

Date	Entry No.	Entry Type	Document Type	Document No.	Item No. & Description	Sales Quantity	Sales Amount	Cost Amount	Gross Profit	Gross Profit Margin
1/23/2022	9	Direct Cost	Sales Invoice	103212	1896-S ATHENS Desk	5.00	9,465.00	7,385.00	2,080.00	21.98%
1/29/2022	19	Direct Cost	Sales Invoice	103217	1896-S ATHENS Desk	4.00	7,572.00	5,908.00	1,664.00	21.98%
2/21/2022	34	Direct Cost	Sales Invoice	103225	1896-S ATHENS Desk	7.00	13,251.00	10,339.00	2,912.00	21.98%
2/25/2022	44	Direct Cost	Sales Invoice	103229	1896-S ATHENS Desk	6.00	11,358.00	8,862.00	2,496.00	21.98%
3/23/2022	61	Direct Cost	Sales Invoice	103238	1896-S ATHENS Desk	8.00	15,144.00	11,816.00	3,328.00	21.98%
3/29/2022	71	Direct Cost	Sales Invoice	103243	1896-S ATHENS Desk	7.00	13,251.00	10,339.00	2,912.00	21.98%
Total						1,860.00	1,337,451.00	1,042,430.00	295,021.00	22.06%

Moving Averages

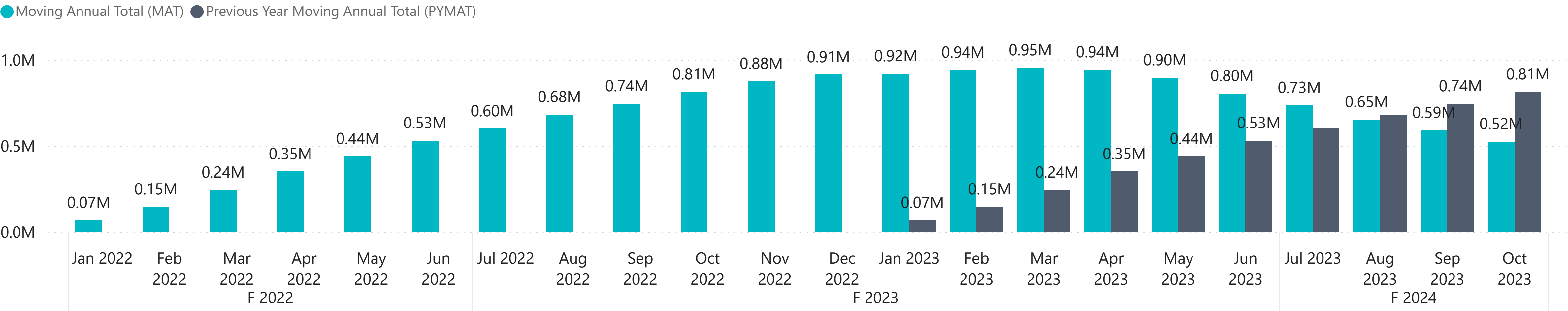
Sales Amount and Sales Amount Average 30 Days (Fiscal) by Fiscal Year



Moving Annual Total

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Monthly Comparison of Previous Year and Current Year Moving Annual Totals



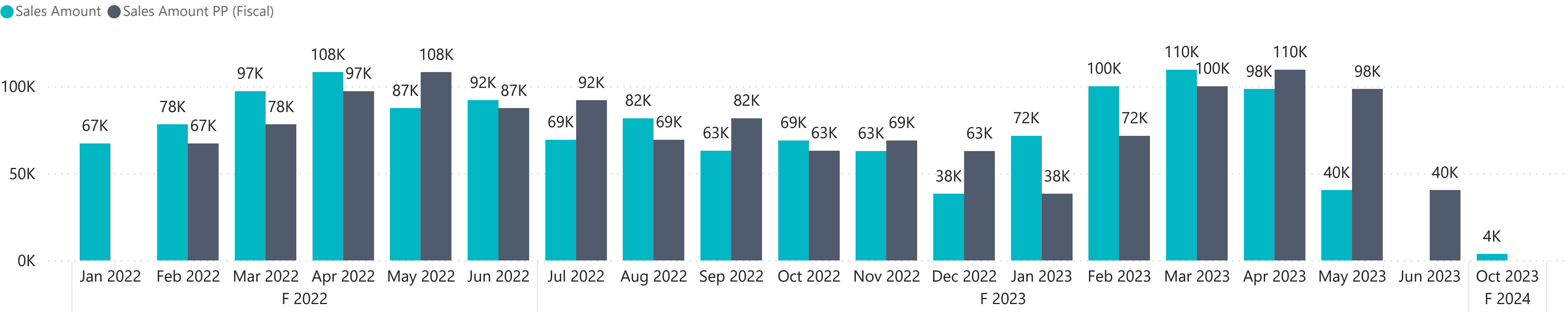
Moving Annual Total

Fiscal Year	Moving Annual Total (MAT)	Previous Year Moving Annual Total (PYMAT)	Moving Annual Total Growth Amount	Moving Annual Total Growth %	Sales Amount
☐ F 2022	530,049.00				530,049.00
Jan 2022	67,223.00				67,223.00
Feb 2022	145,319.00				78,096.00
Mar 2022	242,491.00				97,172.00
Apr 2022	350,607.00				108,116.00
May 2022	438,030.00				87,423.00
Total					1,337,451.00

Period-Over-Period Growth

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Sales Amount Period-over-Period (Fiscal) and Sales Amount by Fiscal Year

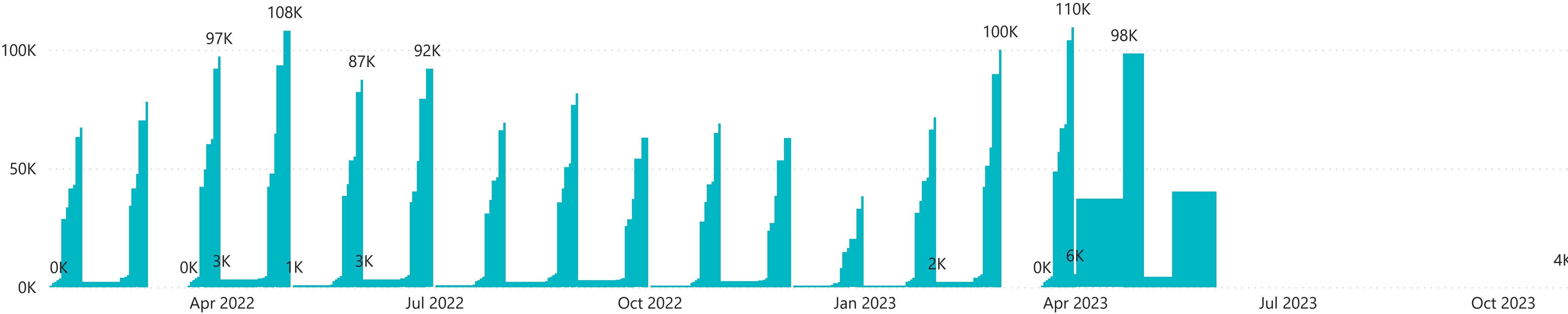


Sales Amount Period-over-Period (Fiscal) and Sales Amount by Fiscal Month Year

Fiscal Year	Sales Amount	Previous Period	Period-over-Period Growth Amount	Period-over-Period Growth %
☐ F 2022	530,049.00			
Jan 2022	67,223.00			
Feb 2022	78,096.00	67,223.00	10,873.00	16.17%
Mar 2022	97,172.00	78,096.00	19,076.00	24.43%
Apr 2022	108,116.00	97,172.00	10,944.00	11.26%
May 2022	87,423.00	108,116.00	-20,693.00	-19.14%
Total	1,337,451.00			

Month-To-Date

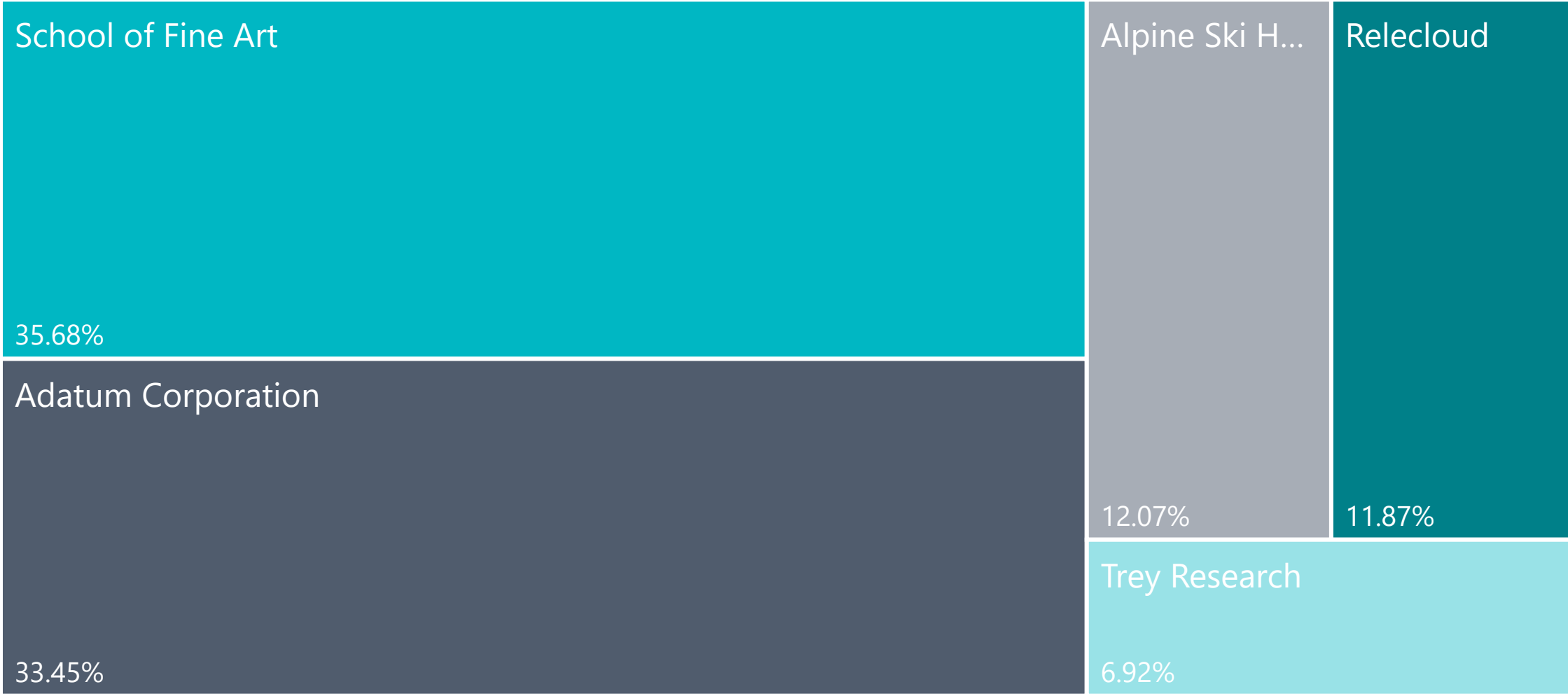
Month-To-Date Sales Performance



Month-To-Date

Fiscal Year	Sales Amount	MTD Sales Amount	MTD Gross Profit (Fiscal)
⊕ F 2022	530,049.00	92,019.00	20,289.00
⊖ F 2023	803,742.00		
⊕ Jul 2022	69,315.00	69,315.00	15,276.00
⊕ Aug 2022	81,590.00	81,590.00	17,983.00
⊕ Sep 2022	63,034.00	63,034.00	13,898.00
⊕ Oct 2022	68,908.00	68,908.00	15,187.00
Total	1,337,451.00		

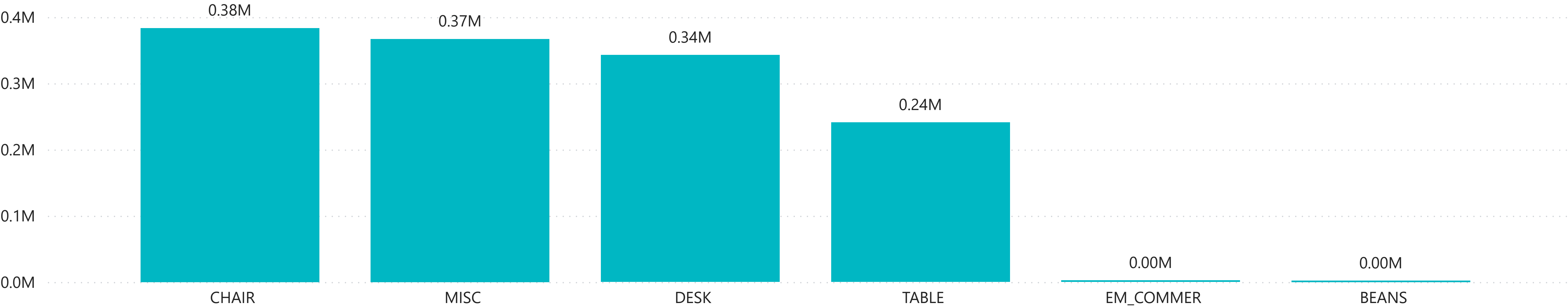
Top Customer Sales Contributions



Sales by Item

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Sales Amount by Item Category



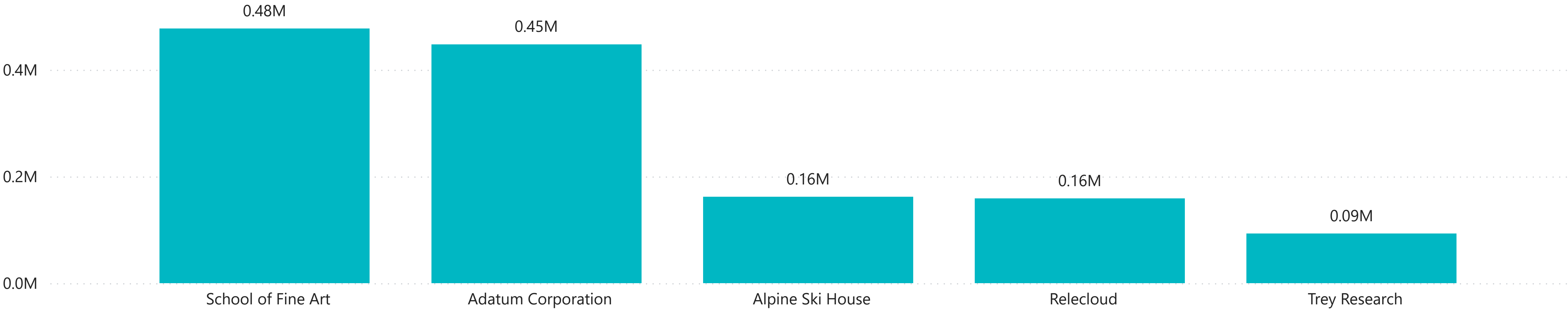
Sales by Item

Item Category Description	Sales Amount	Sales Quantity	Cost Amount	Cost Amount Non-Inv	Gross Profit	Gross Profit Margin	%GT Sales Amount
+ Office Chair	383,435.00	1,058.00	298,284.00	0.00	85,151.00	22.21%	28.67%
+ Miscellaneous	366,868.00	305.00	286,197.00	0.00	80,671.00	21.99%	27.43%
+ Office Desk	342,633.00	181.00	267,337.00	0.00	75,296.00	21.98%	25.62%
+ Assorted Tables	240,855.00	231.00	187,972.00	0.00	52,883.00	21.96%	18.01%
+ Commercial Models	2,400.00	1.00	1,800.00	0.00	600.00	25.00%	0.18%
+ Beans	1,260.00	84.00	840.00	0.00	420.00	33.33%	0.09%
Total	1,337,451.00	1,860.00	1,042,430.00	0.00	295,021.00	22.06%	100.00%

Sales by Customer

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Sales Amount by Customer



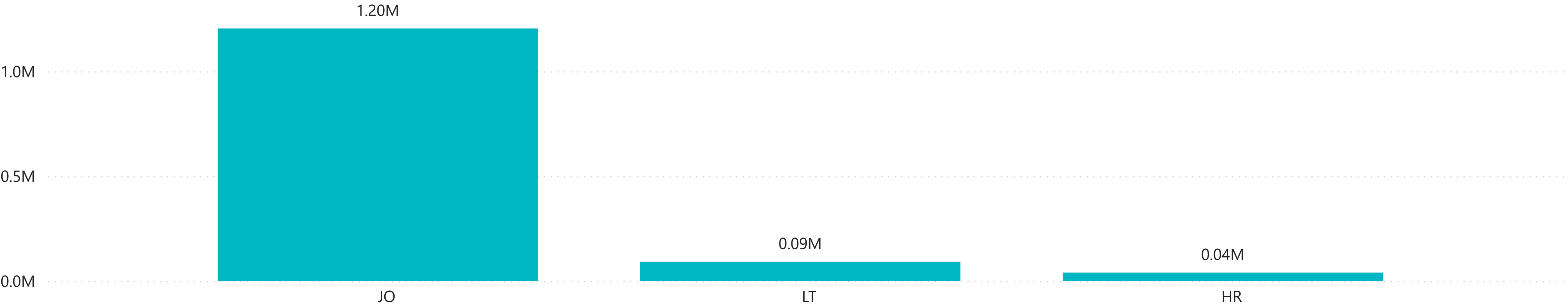
Sales by Customer

Customer Posting Group	Sales Amount	Sales Quantity	Cost Amount	Cost Amount Non-Inv	Gross Profit	Gross Profit Margin	%GT Sales Amount
[-] DOMESTIC	698,796.00	882.00	544,674.00	0.00	154,122.00	22.06%	52.25%
[+] Adatum Corporation	447,424.00	376.00	348,783.00	0.00	98,641.00	22.05%	33.45%
[+] Relecloud	158,805.00	221.00	123,868.00	0.00	34,937.00	22.00%	11.87%
[+] Trey Research	92,567.00	285.00	72,023.00	0.00	20,544.00	22.19%	6.92%
[-] FOREIGN	638,655.00	978.00	497,756.00	0.00	140,899.00	22.06%	47.75%
[+] Alpine Ski House	161,491.00	337.00	125,752.00	0.00	35,739.00	22.13%	12.07%
Total	1,337,451.00	1,860.00	1,042,430.00	0.00	295,021.00	22.06%	100.00%

Sales by Salesperson

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Sales Metrics by Salesperson



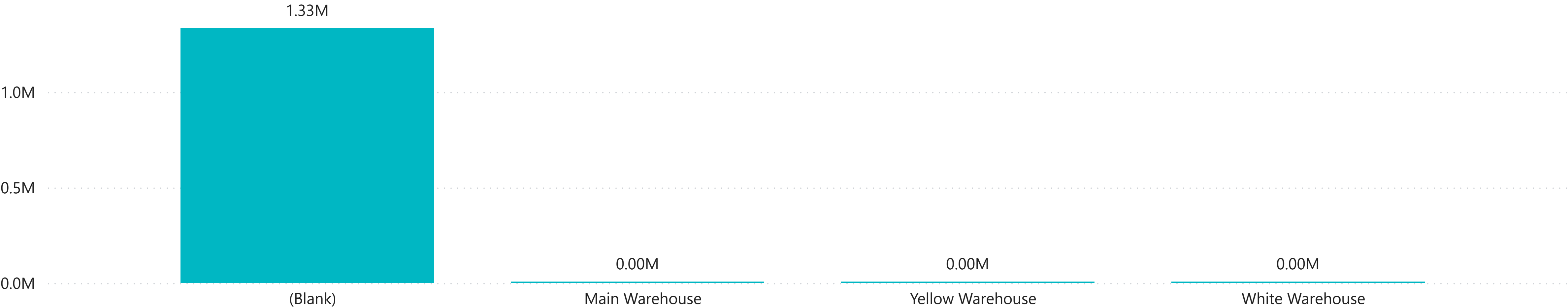
Sales by Salesperson

Salesperson Name	Sales Amount	Sales Quantity	Gross Profit	Gross Profit Margin	%GT Sales Amount
Jim Olive	1,204,157.00	1,681.00	265,638.00	22.06%	90.03%
School of Fine Art	415,914.00	591.00	91,710.00	22.05%	31.10%
Adatum Corporation	411,380.00	347.00	90,708.00	22.05%	30.76%
Relecloud	158,805.00	221.00	34,937.00	22.00%	11.87%
Alpine Ski House	125,491.00	237.00	27,739.00	22.10%	9.38%
Trey Research	92,567.00	285.00	20,544.00	22.19%	6.92%
Total	1,337,451.00	1,860.00	295,021.00	22.06%	100.00%

Sales by Location

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Sales Amount by Location



Sales by Location

Location Name	Sales Amount	Sales Quantity	Cost Amount	Cost Amount Non-Inv	Gross Profit	Gross Profit Margin	%GT Sales Amount
☰	1,333,791.00	1,775.00	1,039,790.00	0.00	294,001.00	22.04%	99.73%
1996-S ATLANTA Whiteboard, base	348,876.00	132.00	272,184.00	0.00	76,692.00	21.98%	26.09%
1896-S ATHENS Desk	342,633.00	181.00	267,337.00	0.00	75,296.00	21.98%	25.62%
1920-S ANTWERP Conference Table	155,575.00	127.00	121,412.00	0.00	34,163.00	21.96%	11.63%
1906-S ATHENS Mobile Pedestal	85,280.00	104.00	66,560.00	0.00	18,720.00	21.95%	6.38%
2000-S SYDNEY Swivel Chair, green	68,400.00	190.00	53,200.00	0.00	15,200.00	22.22%	5.11%
Total	1,337,451.00	1,860.00	1,042,430.00	0.00	295,021.00	22.06%	100.00%

Actual vs Budget

Company Name: CRONUS - Last Refreshed: 10/31/2024 10:05 AM

Actual vs Budget Purchase Analysis by Item Category

Item Category Description	Sales Quantity	Budget Quantity	Variance	Variance %	Sales Amount	Budget Amount	Budget Amount Variance	Budget Amount Variance %
Assorted Tables	231.00		231.00		240,855.00		240,855.00	
1906-S ATHENS Mobile Pedestal	104.00		104.00		85,280.00		85,280.00	
1920-S ANTWERP Conference Table	127.00		127.00		155,575.00		155,575.00	
Beans	84.00		84.00		1,260.00		1,260.00	
WRB-1000 Whole Roasted Beans, Colombia	52.00		52.00		780.00		780.00	
WRB-1001 Whole Roasted Beans, Brazil	32.00		32.00		480.00		480.00	
Commercial Models	1.00		1.00		2,400.00		2,400.00	
S-100 S-100 Semi-Automatic	1.00		1.00		2,400.00		2,400.00	
Miscellaneous	305.00		305.00		366,868.00		366,868.00	
1928-S AMSTERDAM Lamp	173.00		173.00		17,992.00		17,992.00	
1996-S ATLANTA Whiteboard, base	132.00		132.00		348,876.00		348,876.00	
Office Chair	1,058.00		1,058.00		383,435.00		383,435.00	
1900-S PARIS Guest Chair, black	120.00		120.00		43,800.00		43,800.00	
1908-S LONDON Swivel Chair, blue	75.00		75.00		27,000.00		27,000.00	
1936-S BERLIN Guest Chair, yellow	135.00		135.00		49,275.00		49,275.00	
1960-S ROME Guest Chair, green	107.00		107.00		39,055.00		39,055.00	
Total	1,860.00		1,860.00		1,337,451.00		1,337,451.00	